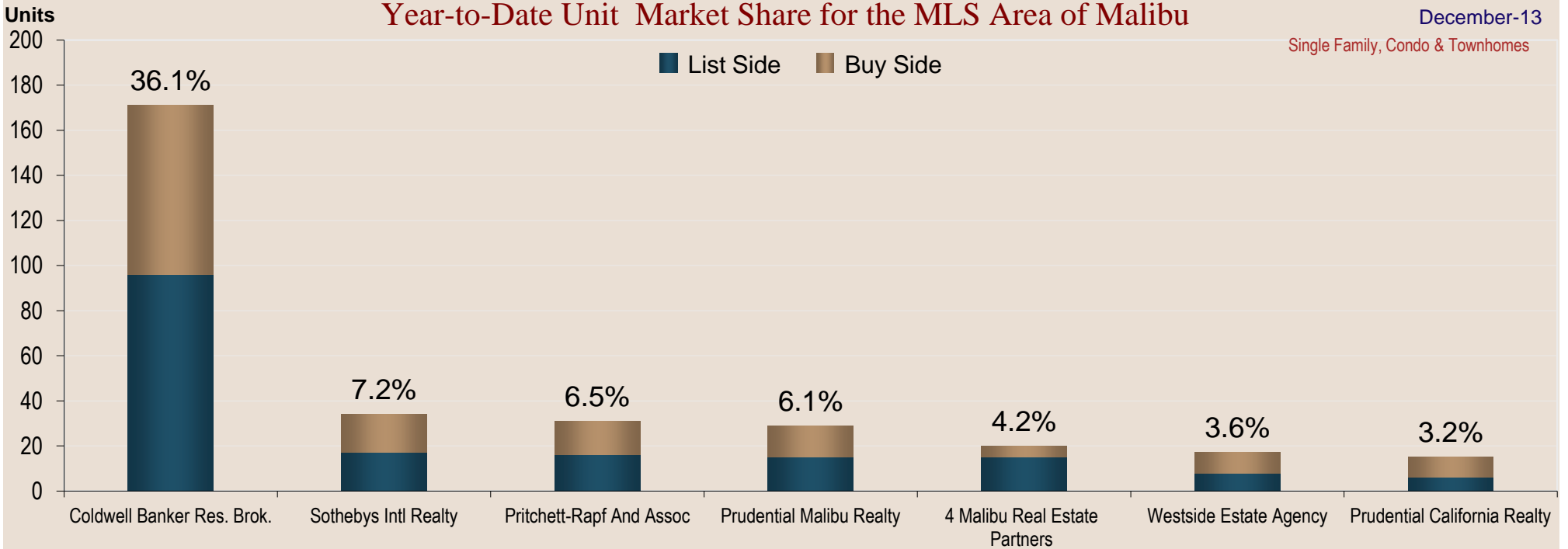


# Year-to-Date Unit Market Share for the MLS Area of Malibu

December-13

Single Family, Condo & Townhomes



Company	Sold YTD			Sold YTD % Share			Sold YTD (\$Vol - 000's)			Sold YTD (\$Vol) % Share		
	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total
Coldwell Banker Res. Brok.	96	75	171	40.5%	31.6%	36.1%	197,326	154,168	351,494	41.2%	32.2%	36.7%
Sothebys Intl Realty	17	17	34	7.2%	7.2%	7.2%	26,327	31,805	58,132	5.5%	6.6%	6.1%
Pritchett-Rapf And Assoc	16	15	31	6.8%	6.3%	6.5%	43,312	40,630	83,942	9.0%	8.5%	8.8%
Prudential Malibu Realty	15	14	29	6.3%	5.9%	6.1%	20,854	30,355	51,208	4.4%	6.3%	5.3%
4 Malibu Real Estate Partners (95321640)	15	5	20	6.3%	2.1%	4.2%	30,277	11,543	41,820	6.3%	2.4%	4.4%
Westside Estate Agency	8	9	17	3.4%	3.8%	3.6%	21,100	18,051	39,151	4.4%	3.8%	4.1%
Prudential California Realty	6	9	15	2.5%	3.8%	3.2%	10,870	24,133	35,002	2.3%	5.0%	3.7%
All Other	64	93	157	27.0%	39.2%	33.1%	129,149	168,529	297,678	27.0%	35.2%	31.1%
<b>TOTALS</b>	<b>237</b>	<b>237</b>	<b>474</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>479,213</b>	<b>479,213</b>	<b>958,426</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

Based on information from California Real Estate Technology Services for the period 1/1/14 through 12/31/13. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market.

