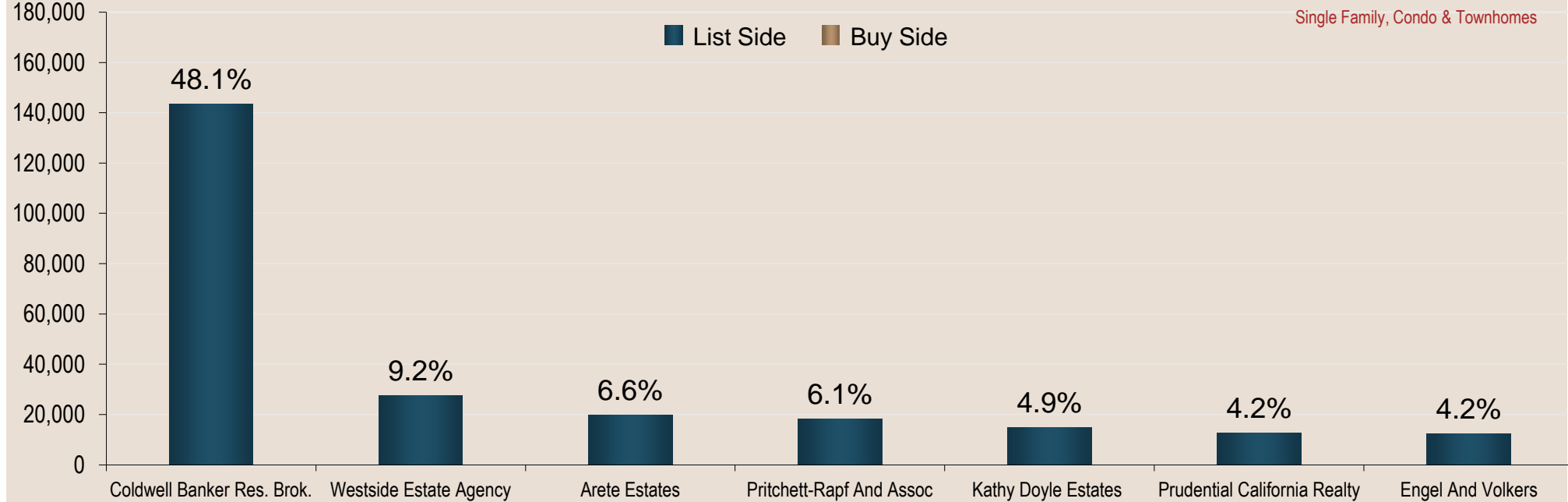


\$ Volume (000's)

Year-to-Date \$ Volume Market Share for the MLS Area of Malibu Beach

December-13

Single Family, Condo & Townhomes



| Company | Sold YTD | | | Sold YTD % Share | | | Sold YTD (\$Vol - 000's) | | | Sold YTD (\$Vol) % Share | | |
|-----------------------------------|-----------|-----------|------------|------------------|---------------|---------------|--------------------------|----------------|----------------|--------------------------|---------------|---------------|
| | List Side | Buy Side | Total | List Side | Buy Side | Total | List Side | Buy Side | Total | List Side | Buy Side | Total |
| Coldwell Banker Res. Brok. | 23 | 20 | 43 | 37.7% | 32.8% | 35.2% | 143,530 | 120,758 | 264,288 | 48.1% | 40.5% | 44.3% |
| Westside Estate Agency | 5 | 4 | 9 | 8.2% | 6.6% | 7.4% | 27,458 | 33,013 | 60,471 | 9.2% | 11.1% | 10.1% |
| Arete Estates | 2 | 1 | 3 | 3.3% | 1.6% | 2.5% | 19,750 | 2,400 | 22,150 | 6.6% | 0.8% | 3.7% |
| Pritchett-Rapf And Assoc | 10 | 3 | 13 | 16.4% | 4.9% | 10.7% | 18,106 | 6,160 | 24,266 | 6.1% | 2.1% | 4.1% |
| Kathy Doyle Estates (95216252549) | 1 | 0 | 1 | 1.6% | 0.0% | 0.8% | 14,700 | 0 | 14,700 | 4.9% | 0.0% | 2.5% |
| Prudential California Realty | 2 | 1 | 3 | 3.3% | 1.6% | 2.5% | 12,653 | 10,825 | 23,478 | 4.2% | 3.6% | 3.9% |
| Engel And Volkers | 1 | 0 | 1 | 1.6% | 0.0% | 0.8% | 12,500 | 0 | 12,500 | 4.2% | 0.0% | 2.1% |
| All Other | 17 | 32 | 49 | 27.9% | 52.5% | 40.2% | 49,834 | 125,374 | 175,209 | 16.7% | 42.0% | 29.3% |
| TOTALS | 61 | 61 | 122 | 100.0% | 100.0% | 100.0% | 298,530 | 298,530 | 597,061 | 100.0% | 100.0% | 100.0% |

Based on information from California Real Estate Technology Services for the period 1/1/14 through 12/31/13. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market.

