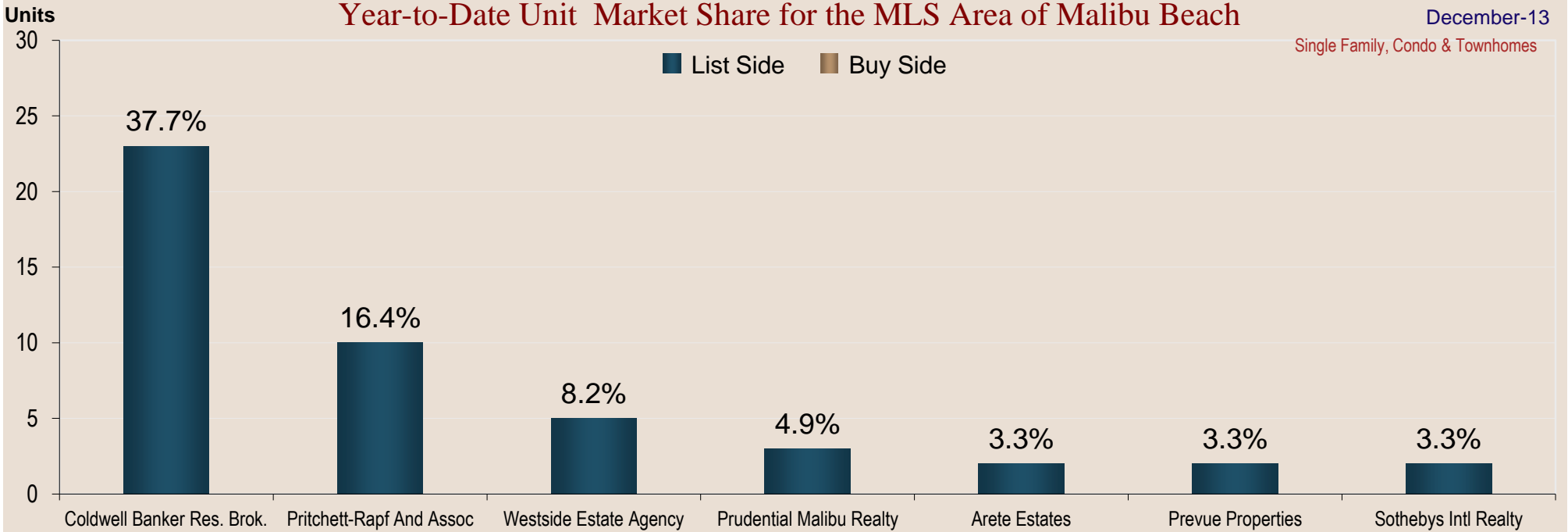


Year-to-Date Unit Market Share for the MLS Area of Malibu Beach

December-13

Single Family, Condo & Townhomes



Company	Sold YTD			Sold YTD % Share			Sold YTD (\$Vol - 000's)			Sold YTD (\$Vol) % Share		
	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total	List Side	Buy Side	Total
Coldwell Banker Res. Brok.	23	20	43	37.7%	32.8%	35.2%	143,530	120,758	264,288	48.1%	40.5%	44.3%
Pritchett-Rapf And Assoc	10	3	13	16.4%	4.9%	10.7%	18,106	6,160	24,266	6.1%	2.1%	4.1%
Westside Estate Agency	5	4	9	8.2%	6.6%	7.4%	27,458	33,013	60,471	9.2%	11.1%	10.1%
Prudential Malibu Realty	3	3	6	4.9%	4.9%	4.9%	8,918	9,208	18,126	3.0%	3.1%	3.0%
Arete Estates	2	1	3	3.3%	1.6%	2.5%	19,750	2,400	22,150	6.6%	0.8%	3.7%
Prevue Properties	2	0	2	3.3%	0.0%	1.6%	1,760	0	1,760	0.6%	0.0%	0.3%
Sothebys Intl Realty	2	2	4	3.3%	3.3%	3.3%	5,275	3,991	9,266	1.8%	1.3%	1.6%
All Other	14	28	42	23.0%	45.9%	34.4%	73,734	123,001	196,735	24.7%	41.2%	33.0%
TOTALS	61	61	122	100.0%	100.0%	100.0%	298,530	298,530	597,061	100.0%	100.0%	100.0%

Based on information from California Real Estate Technology Services for the period 1/1/14 through 12/31/13. Due to MLS reporting methods and allowable reporting policy, this data is only informational and may not be completely accurate. Therefore, Coldwell Banker does not guarantee the data accuracy. Data maintained by the MLS's may not reflect all real estate activity in the market.

